

Channel Futures Think Tank Overview

Mission

We created the Channel Futures Think Tank **to advance** the interests of business professionals who provide information and communications technology (ICT) solutions to end customers. **With a bias toward action**, the Channel Futures Think Tank will pursue **research, thought leadership, education programs, and advocacy** to influence opinion and promote causes important to channel professionals.

Core Think Tank 2017 Themes

- Enable the next wave of technology innovation and delivery via new business models that revolve around recurring revenue.
- Identify, study and engage the channel partners of the future that concentrate their energies around next-generation software vendor ecosystems managed by the likes of Salesforce.com, Amazon Web Services, Google and others.
- Prepare a new generation of entrepreneurs and workers for successful careers in technology integration and development through education, outreach and collaboration.

Co-Facilitators

- **T.C. Doyle**, Channel Futures *Think Tank* Leader
- **Theresa Caragol**, Channel Futures *Think Tank* Facilitator & Industry Channel Expert.

Industry Thought Leader Founding Members

- **Andrew Pryfogle**, Senior Vice President, Cloud Transformation, Intelisys
- **Bill Corbin**, Global Alliances and Channel SVP, Centurylink
- **Craig Schlagbaum**, Vice President Indirect Channels, Comcast Business
- **Dawn (Evans) Lindsey**, Vice President, Partner Marketing and Programs, Bigcommerce
- **Greg Adgate**, Vice President Worldwide Channel Sales & Alliances, Equinix
- **Greg Dixon**, CTO & Technology Evangelist, ScanSource
- **Sal Patalano**, Chief Revenue Officer, Lenovo Software
- **Sandra Glaser Cheek**, Vice President, Global Channel Sales & Marketing, Brocade/Ruckus